

Interview with Rex G.

- 1) **Let's just start by you telling me a little bit about yourself. What are your hobbies, what are you passionate about, where are you from?**

I was born in Dacula, GA. I went into the army and then went to college.

- 2) **College? What college did you go to for your undergrad? Why there? What did you plan on doing with that major once you got out?**

I went to Piedmont College because I liked the school size and location.

- 3) **Tell me a little more about your current job/business. What does it entail on your end?**

I have a company that handles Medicaid & Disability claims for hospitals.

- 4) **How did you develop the skill for the business you are currently in? Why did you choose this?**

I have spent many years in the medical field.

- 5) **Was the business you are currently in your first attempt at being an entrepreneur? Why did you fail, or lose interest in your other attempts? (If applicable)**

No. I had a dive shop that I closed because it was not profitable.

- 6) **Why have you been successful in this business?**

Everything I have accomplished is a direct result from God's grace.

- 7) **What fears do you have about being an entrepreneur? What excites you?**

No fears. The growing of the company is what excites me.

- 8) **Obviously you've made the choice by pursuing entrepreneurship that your fear can be overcome...what's the main factor that's driving you over that hurdle?**

I don't have any fear. Serving in Vietnam gives you good perspective on what to fear and what not to fear.

- 9) **Where did you find your motivation to take the step...why now and not before?**

I took the first step many years ago.

- 10) **What have been your biggest obstacles outside of yourself? How were you able to overcome?**

I was never an obstacle to myself. Finances were the only obstacle.

11) How have partnerships in business worked for you thus far? Do you think you would have been able to keep that motivation without having that person by your side? (If applicable)

Not applicable

12) Have you always seen yourself being an entrepreneur?

Yes

13) What's your final goal with this pursuit? Where do you see yourself being?

I see myself staying with my growing company.

14) Any final thoughts?

None