

Interview with Dr. Kimberly Miller

- 1) Let's just start by you telling me a little bit about yourself. What are your hobbies, what are you passionate about, where are you from?

My name is Dr. Kimberly Miller. I am a 49 year old female with two children, Reagan (9) and Claire (6). My hobbies include working out, teaching and reading, but my passion is my work and my children.

- 2) College? What college did you go to for your undergrad? Why there? What did you plan on doing with that major once you got out?

Originally, I attended Florida State University on a dance scholarship and as a dance major. I chose FSU because of their incredible performing arts program. My goal was a career as a choreographer in New York or Los Angeles once I finished my degree.

Circumstances changed and I quit school at FSU to dance for the New York City Rockettes. Upon returning to FSU, I changed my major to business. After graduating, I worked as a stock broker for Dean Witter.

- 3) Tell me a little more about your current job/business. What does it entail on your end?

Currently, I am a doctor of chiropractic. I have two full-time offices which cater to patients with back pain, both acute and chronic.

- 4) How did you develop the skill for the business you are currently in? Why did you choose this?

I spent 7 years in chiropractic school developing the skills for my business as well as working as an intern for one year following graduation. I chose to become a chiropractor following an auto accident which left me with ruptured discs in my neck. A chiropractor helped me to live with my condition through therapy and treatment without the pain medications prescribed by other doctors. I felt I could make a difference in pain management for others in the same way.

- 5) Was the business you are currently in your first attempt at being an entrepreneur? Why did you fail, or lose interest in your other attempts? (If applicable)

My first attempt at being an entrepreneur was the opening of an exercise studio. While it didn't fail, I lost interest as a result of only working the business on a part-time basis.

- 6) Why have you been successful in this business?

I work hard outside and inside the business. I prepared myself with an education and extra internships.

- 7) What fears do you have about being an entrepreneur? What excites you?

A fear for any entrepreneur is failure, but for me, that simply is not an option. The challenge of keeping a thriving business successful and diversifying within the business is what excites me.

- 8) Obviously you've made the choice by pursuing entrepreneurship that your fear can be overcome...what's the main factor that's driving you over that hurdle?

The main factor that drives me over every hurdle is the need to succeed!

9) Where did you find your motivation to take the step...why now and not before?

My motivation came after graduating from chiropractic school and realizing I had repay \$100,000 in school loans!

10) What have been your biggest obstacles outside of yourself? How were you able to overcome?

My biggest obstacles were the lack of funding to support the start-up of a new business and not being able to immediately hire outside help.

11) How have partnerships in business worked for you thus far? Do you think you would have been able to keep that motivation without having that person by your side? (If applicable)

From the beginning, my brother has been my partner. We motivate each other and I could not be where I am today without him.

12) Have you always seen yourself being an entrepreneur?

Yes. I have always envisioned myself as an entrepreneur which has given me the opportunity to control my pace of life and my success.

13) What's your final goal with this pursuit? Where do you see yourself being?

My final goal is to operate CEU classes across the country for DC's, MD's and LMT's.

14) Any final thoughts?

Life is good!